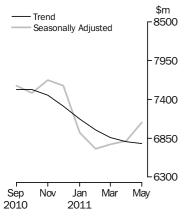


# LENDING FINANCE

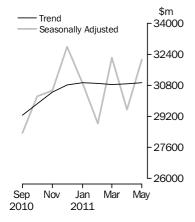
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) WED 13 JUL 2011

### **Personal finance**



### **Commercial finance**



### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Steve Sykes on Canberra (02) 6252 6446.

### KEY FIGURES

	Apr 2011 \$m	May 2011 \$m	Apr 2011 to May 2011 % change
TREND ESTIMATES			
Housing finance for owner occupation(a)	13 580	13 589	0.1
Personal finance	6 799	6 771	-0.4
Commercial finance	30 868	30 940	0.2
Lease finance	417	416	-0.1
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	13 843	14 151	2.2
Personal finance	6 809	7 071	3.8
Commercial finance	29 558	32 126	8.7
Lease finance	434	409	-5.7

### (a) Excludes alterations and additions

**KEY POINTS** 

### MAY 2011 COMPARED WITH APRIL 2011:

### HOUSING FINANCE FOR OWNER OCCUPATION

• The total value of owner occupied housing commitments excluding alterations and additions rose 0.1% in trend terms and the seasonally adjusted series rose 2.2%.

### PERSONAL FINANCE

• The trend series for the value of total personal finance commitments fell 0.4%. Revolving credit commitments fell 1.3%, while fixed lending commitments rose 0.4%.

. . . . . . . . . . . . . .

 The seasonally adjusted series for the value of total personal finance commitments rose 3.8%. Revolving credit commitments rose 6.4% and fixed lending commitments rose 1.7%.

### COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 0.2%.
   Revolving credit commitments rose 1.4%, while fixed lending commitments fell 0.3%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 8.7%. Fixed lending commitments rose 9.0%, after an 11.2% fall in the previous month. Revolving credit commitments rose 8.0%.

### LEASE FINANCE

• The trend series for the value of total lease finance commitments fell 0.1% and the seasonally adjusted series fell 5.7%.

# NOTES

FORTHCOMING ISSUES	ISSUE	RELEASE DATE						
	June 2011	10 August 2011						
	July 2011	12 September 2011						
	August 2011	17 October 2011						
	September 2011	14 November 2011						
	October 2011	13 December 2011						
	November 2011	17 January 2012						
REVISIONS	In this issue revisions h	ave been made to the original series as a result of improved						
	reporting of survey and	administrative data. These revisions impact on:						
	<ul> <li>Personal finance va</li> </ul>	lues for March 2011 and April 2011;						
	<ul> <li>Lease finance value</li> </ul>	s for April 2011; and						
	<ul> <li>Owner occupied here</li> </ul>	ousing finance values for April 2011.						
	Seasonally adjusted and trend series have been revised as a result of revisions to the							
	original series, the incorporation of estimates for the latest month and the revision of							
	seasonal factors due to	the concurrent seasonal adjustment methodology.						
IMPACT OF THE FLOODS	Flooding began in late I	December 2010 in Queensland, and was more extensive in both						
	Queensland and other states in January 2011. On a month to month basis, original and							
	-	es can be impacted by a number of factors including interest						
		s, consumer confidence and unusual influences. The specific						
		se estimates can not be quantified.						
	The trend series provid-	e an estimate of the underlying behavior of a series over time but,						
	in the short term, may h	be distorted by unusual influences impacting on the original and						
	seasonally adjusted estim	mates. Trend series will be subject to revision in future issues as						
	additional monthly orig	inal estimates become available. Users are advised to exercise						
	caution when using the	most recent trend estimates. For further information please refer						
	to page 3 of the August	2009 issue of Australian Economic Indicators (cat. no. 1350.0).						
ABBREVIATIONS	\$m million dollars							
	ABS Australian Bure	eau of Statistics						
	ARIMA autoregressive	integrated moving average						
	n.e.c. not elsewhere	classified						
	RBA Reserve Bank of	of Australia						

Brian Pink Australian Statistician

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### TIME SERIES DATA

TIME SERIES SPREADSHEETS

Data available free on the ABS web site *<http://www.abs.gov.au>* include:

- longer time series of tables in this publication, and
- the following tables:

13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)

14. Commercial finance commitments, summary (original, seasonally adjusted, trend)

15. Commercial finance commitments, fixed loans and revolving credit

16. Commercial finance commitments, fixed loans and revolving credit by lender

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39. Operating lease finance commitments by purpose

40. Operating lease finance commitments by lender

41. Operating lease finance commitments by industry

42 to 49. Operating lease finance commitments by purpose and state and territory

50. Personal finance commitments, summary (original, seasonally adjusted, trend)

51. Personal finance commitments, fixed loans and revolving credit

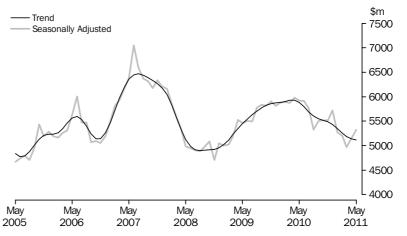
52. Personal finance commitments, fixed loans and revolving credit by lender

53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

### SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION (Table 1)	The total value of owner occupied housing commitments excluding alterations and additions rose 0.1% in trend terms and the seasonally adjusted series rose 2.2%. For further information, please refer to <i>Housing Finance, Australia</i> (cat. no. 5609.0), which was released on 11 July 2011.
PERSONAL FINANCE (Tables 1 & 4)	In trend terms, the value of total personal finance commitments fell 0.4% in May 2011 compared with April 2011. Revolving credit commitments fell 1.3%, while fixed lending commitments rose 0.4%.
	In seasonally adjusted terms, the value of total personal finance commitments rose 3.8% in May 2011. Revolving credit commitments rose 6.4% and fixed lending commitments rose 1.7%.
COMMERCIAL FINANCE (Tables 1 & 8)	The trend series for the value of total commercial finance commitments rose 0.2% in May 2011 compared with April 2011. Revolving credit commitments rose 1.4%, while fixed lending commitments fell 0.3%.
	The seasonally adjusted series for the value of total commercial finance commitments rose 8.7% in May 2011, after a fall of 8.2% in April 2011. Fixed lending commitments rose 9.0% in May 2011, after a fall of 11.2% in April 2011 and revolving credit commitments rose 8.0%.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) fell 0.4% in May 2011, the 13th consecutive fall in the series. The seasonally adjusted series rose 3.4% in May 2011.



### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE

LEASE FINANCE (Table 1) The value of total lease finance commitments (trend) fell 0.1% in May 2011. The seasonally adjusted series fell 5.7% in May 2011, after rises of 2.1% in April and 11.2% in March 2011.

### FINANCE COMMITMENTS, Summary

	SECURED HOUS	SING(a)	PERSONA	L(b)		COMMER	CIAL		LEASE	
	Construction and purchase	Alterations and	Fixed	Revolving		Fixed	Revolving			
	of dwellings(c)	additions	loans(d)	credit(e)	Total	loans(d)	credit(e)	Total	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
				ORIGINAI	L					
2010										
May	13 902	422	3 689	3 720	7 409	20 661	7 978	28 640	393	
June	13 900	403	4 762	4 503	9 265	24 797	10 420	35 217	469	
July	13 994	377	3 603	3 855	7 457	21 915	9 354	31 269	402	
August	13 816	373	3 537	3 603	7 140	20 950	7 020	27 970	391	
September	13 807	399	3 681	3 909	7 591	19 983	8 379	28 362	390	
October	13 654	414	3 556	3 507	7 063	20 564	9 092	29 657	410	
November	15 453	421	4 071	3 899	7 969	22 334	9 394	31 727	425	
December	15 496	410	3 988	4 154	8 142	28 013	14 297	42 309	532	
2011										
January	10 891	265	3 037	2 791	5 828	16 255	6 359	22 614	334	
February	11 998	352	3 323	3 009	6 332	16 409	8 392	24 801	332	
March	14 387	438	3 920	3 588	7 508	22 381	10 797	33 179	468	
April	12 915	346	3 322	2 771	6 094	15 933	7 796	23 729	372	
May	15 298	402	4 104	3 292	7 396	22 746	9 343	32 089	414	
• • • • • • • • • • •			SEASON	NALLY AD	JUSTED			• • • • • • • • •		
2010										
May	13 447	408	3 581	3 848	7 430	20 652	9 206	29 859	400	
June	13 367	389	4 191	3 836	8 027	19 695	8 698	28 393	380	
July	13 605	386	3 610	3 797	7 407	21 076	8 848	29 924	393	
August	13 681	392	3 550	3 815	7 365	20 393	7 198	27 592	397	
September	13 715	397	3 763	3 829	7 592	20 275	8 075	28 350	406	
October	13 896	405	3 798	3 696	7 494	20 643	9 585	30 229	420	
November	14 394	391	3 909	3 766	7 674	21 229	9 289	30 518	422	
December	14 608	401	3 790	3 801	7 591	22 643	10 147	32 790	436	
2011										
January	13 936	353	3 640	3 289	6 929	21 672	9 217	30 889	433	
February	13 182	359	3 463	3 234	6 697	19 524	9 308	28 832	382	
March	12 979	376	3 569	3 194	6 763	22 421	9 790	32 212	425	
April	13 843	367	3 693	3 117	6 809	19 915	9 643	29 558	434	
May	14 151	372	3 755	3 316	7 071	21 713	10 413	32 126	409	
				TREND	• • • • • • • •			• • • • • • • • •		
2010										
May	13 343	398	3 576	3 911	7 487	20 702	8 837	29 539	380	
June	13 386	395	3 586	3 860	7 446	20 576	8 645	29 221	386	
July	13 505	394	3 620	3 826	7 446	20 464	8 458	28 922	393	
August	13 693	395	3 676	3 813	7 489	20 508	8 408	28 917	401	
September	13 912	396	3 737	3 803	7 539	20 692	8 569	29 262	410	
October	14 072	395	3 773	3 769	7 542	20 979	8 873	29 852	417	
November	14 107	390	3 769	3 689	7 458	21 246	9 198	30 444	421	
December	14 017	383	3 732	3 573	7 304	21 357	9 453	30 810	423	
2011										
January	13 857	376	3 679	3 444	7 123	21 344	9 590	30 934	422	
February	13 702	370	3 635	3 328	6 963	21 247	9 642	30 889	420	
March	13 605	367	3 618	3 238	6 856	21 129	9 716	30 846	418	
April	13 580	366	3 622	3 178	6 799	21 049	9 820	30 868	417	
May	13 589	366	3 635	3 136	6 771	20 979	9 961	30 940	416	
(a) <b>F</b>	• • • • • • • • • • • • •				••••••••••	• • • • • • • • • • •		• • • • • • • • •	• • • • • • • •	
(a) For owner oc			our otio-	(d)		inancing (see G		a maanati- loool	100 or -11+	
	ecured housing fina		•	(e)		creased credit li	mits during the	e month. Inclu	ues creait	
(c) Includes refi	nancing across lend	aing institutions (s	see Glossary).		cards.					

### HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

### 

		FINANCE(a)				PERSONAL FINANCE(b)				
		Permanent building	Wholesale lenders	Other			Credit co-	Finance	Other	
	Banks	societies	n.e.c.	lenders	Total	Banks	operatives	companies	lenders	Tota
lonth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$n
	• • • • • • •			• • • • • • • • •		• • • • • • • •				
010										
May	12 606	261	372	663	13 902	6 442	np	np	624	7 409
June	12 587	249	425	639	13 900	8 179	np	np	703	9 265
July	12 695	253	399	646	13 994	6 542	np	np	578	7 457
August	12 542	240	416	619	13 816	6 146	np	np	661	7 140
September	12 514	271	390	632	13 807	6 573	np	np	668	7 593
October	12 206	303	388	757	13 654	6 112	np	np	617	7 063
November	13 639	356	515	942	15 453	6 787	np	np	806	7 969
December	13 787	411	421	877	15 496	6 929	np	np	840	8 142
011										
January	9 753	281	267	590	10 891	4 819	np	np	693	5 828
February	10 820	271	231	677	11 998	5 295	np	np	697	6 332
March	13 165	327	167	728	14 387	6 376	np	np	755	7 508
April	11 918	268	127	603	12 915	5 164	np	np	615	6 094
May	14 157	300	187	655	15 298	6 312	np	np	720	7 396

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Secured finance for owner occupation. Excludes alterations and additions.(b) Includes unsecured housing finance for owner occupation.

### COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

### COMMERCIAL FINANCE LEASE FINANCE Money market Finance Other General Finance Other Banks corporations Total Banks financiers companies Total companies lenders lessors Month \$m . . . . . . . . . . . . . . 2010 25 714 171 393 28 640 102 131 Mav np np np np June 32 274 np np np 35 217 137 147 np np 469 28 202 2 746 402 July 188 133 31 269 87 153 np np 25 453 152 391 August 27 970 87 140 np np np np September np np np np 28 362 92 123 np np 390 np October 26 654 135 29 657 94 167 410 np np np November np np 146 np 31 727 94 174 np 425 np December 39 590 157 42 309 127 246 532 np np np np 2011 1877 22 614 334 January 20 579 np np 88 138 np np February 22 606 np np np 24 801 82 99 np 332 np March 30 632 33 179 134 156 468 np np np np np April 21 502 np np 1 933 23 729 113 114 np np 372 May 29 327 np 32 089 110 138 414 np np np np

np not available for publication but included in totals where applicable, unless otherwise indicated



# PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	New motor cars and station wagons	Used motor cars and station	Total motor vehicles(a)	Individual residential blocks of land	Unsecured finance for owner occupa- tion(b)	Debt consolidation	Refinancing	Other(c)	Tota
Manth	C	wagons					0		
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	•••••		• • • • • • • •	• • • • • • • • • • •	•••••	•••••	• • • • • • • •
2010									
May	327	379	821	461	33	422	1 047	905	3 689
June	377	423	915	506	36	482	1 520	1 302	4 762
July	340	419	865	446	38	421	995	838	3 603
August	363	466	944	421	34	376	976	786	3 537
September	387	466	971	421	35	407	996	853	3 681
October	334	432	881	401	43	419	988	824	3 556
November	400	479	996	435	44	489	1 205	902	4 071
December	376	445	929	479	39	409	1 237	895	3 988
2011									
January	345	416	859	283	25	307	871	693	3 037
February	380	455	945	319	30	369	901	759	3 323
March	401	482	1 008	388	46	485	1 023	969	3 920
April	329	401	827	348	35	409	943	761	3 322
Арпі	354	442	899	468	48	547	1 204	938	4 104

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH		
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used	
Month	\$m	\$m	\$m	\$m	\$m	\$m	
	• • • • • • •	• • • • • • • • • •			•••••		
2010							
May	1 739	1 980	3 720	3 304	291 744	122 561	
June	2 225	2 278	4 503	3 271	292 915	123 754	
July	1 806	2 049	3 855	2 755	293 946	123 072	
August	1 548	2 055	3 603	2 881	294 048	122 864	
September	1 795	2 115	3 909	2 602	295 442	122 823	
October	1 556	1 951	3 507	2 673	296 372	122 726	
November	1 530	2 368	3 899	2 964	297 372	123 385	
December	1 784	2 371	4 154	3 145	298 309	123 889	
2011							
January	1 085	1 706	2 791	3 324	297 848	123 135	
February	1 209	1 799	3 009	2 841	298 155	123 718	
March	1 426	2 162	3 588	2 959	298 799	123 523	
April	1 184	1 588	2 771	2 696	298 815	123 427	
May	1 370	1 922	3 292	3 123	298 981	123 591	

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

### COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •			•••••	
2010								
May	1 351	8 028	1 130	1 445	1 711	6 997	20 661	31 408
June	1 066	9 657	1 305	1 985	2 265	8 518	24 797	31 979
July	977	8 672	1 352	1 337	2 296	7 281	21 915	32 679
August	1 392	7 628	1 384	1 340	2 917	6 290	20 950	32 686
September	1 241	7 285	1 018	1 458	2 472	6 509	19 983	32 315
October	857	7 212	1 285	1 591	2 967	6 652	20 564	31 172
November	1 123	7 499	1 115	1 539	2 231	8 826	22 334	33 915
December	1 418	8 752	1 099	1 659	3 324	11 761	28 013	35 761
2011								
January	647	5 431	1 202	1 136	2 276	5 561	16 255	36 054
February	968	5 939	1 032	1 418	1 392	5 660	16 409	36 532
March	1 179	7 062	1 255	1 827	2 949	8 110	22 381	33 298
April	727	6 413	874	1 448	2 346	4 126	15 933	32 588
May	1 527	7 918	863	1 872	2 965	7 600	22 746	35 507

7

### ${\tt LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: {\it Original}}$

	LEASE FINANC	E	COMMERCIAL REVOLVING CREDIT					
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions(a)	Total credit limits at end of month(a)	Credit used at end of month		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
	• • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • •		
2010								
May	393	np	7 978	10 141	345 565	210 902		
June	469	np	10 420	12 234	343 605	209 438		
July	402	np	9 354	10 164	342 140	207 379		
August	391	np	7 020	9 132	340 103	207 571		
September	390	np	8 379	10 917	336 886	204 724		
October	410	np	9 092	9 123	336 781	205 574		
November	425	np	9 394	10 542	335 665	205 791		
December	532	np	14 297	14 433	334 878	201 852		
2011								
January	334	np	6 359	8 251	333 134	201 691		
February	332	np	8 392	9 768	331 433	201 748		
March	468	np	10 797	10 798	331 349	203 181		
April	372	np	7 796	9 421	329 222	201 414		
May	414	np	9 343	9 529	331 234	200 219		

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations. . . . . . . . . . .

### FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

					OWNER OCCUPATION (UNSECURED				ALL HOUSI
	OWNER OCCL	JPATION (SE	CURED FINAN	CE)	FINANCE)	COMMERCIAL	FINANCE(a)		FINAN
		Purchase	Purchase of	Alterations		Construction of dwellings	Purchase of dwellings by individuals for	Purchase of dwellings by	
	Construction of dwellings	of new dwellings	established dwellings(b)	and additions	<i>Total</i> (c)	for rent and resale	rent or resale (d)	others for rent or resale	Т
nth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
			• • • • • • • • •		ORIGINAL				
10									
May	1 366	727	11 809	422	33	701	6 298	781	22 :
June	1 405	750	11 745	403	36	412	6 981	945	22 (
July	1 373	727	11 894	377	38	506	5 849	589	21 :
August	1 377	673	11 766	373	34	472	5 364	754	20 8
September	1 356	691	11 761	399	35	508	5 501	639	20 8
October	1 260	757	11 636	414	43	432	5 291	714	20 !
November	1 441	911	13 101	421	44	390	5 964	558	22 8
December	1 357	844	13 295	410	39	437	5 928	688	22 9
11				-					
LT January	914	553	9 425	265	25	299	4 037	457	15 9
February	914 1 115	555 551	9 425 10 332	352	25 30	299	4 552	457 510	15
March	1 347	671	10 332	438	46	535	4 332 5 262	652	21
			12 309		35	284	4 771		18
April	1 145 1 514	647 804	11 123	346 402	35 48	284 537		474 667	22
May	1 514	004	12 979	402	40	557	5 854		
				SEASC	ONALLY ADJUSTE	ED			
10									
May	1 321	697	11 430	408	33	525	5 921	764	21
June	1 276	686	11 405	389	34	326	5 913	634	20
July	1 297	685	11 624	386	36	439	5 763	611	20
August	1 306	680	11 695	392	35	491	5 329	653	20
September	1 296	693	11 726	397	34	458	5 505	643	20
October	1 266	767	11 864	405	40	439	5 518	705	21
November	1 392	853	12 149	391	38	474	5 518	539	21
December	1 338	765	12 505	401	40	408	5 721	663	21
11									
January	1 241	748	11 947	353	36	424	5 273	633	20
February	1 253	617	11 312	359	34	311	5 203	655	19
March	1 255	612	11 312	376	41	483	5 203 4 965	684	19
April	1 240	707	11 120	367	38	403 355	4 905 5 147	577	19
May	1 372	707	12 053	372	44	411	5 322	613	20
••••••						• • • • • • • • • • • •			
					TREND				
LO Mov	4 000	676	14 000	209	27	110	FOOD	700	
May	1 332	676 670	11 336	398	37	443	5 883	702	20
June	1 296	679	11 411	395	36	445	5 795	685	20
July	1 284	689	11 532	394	35	446	5 691	664	20
August	1 291	709	11 693	395	35	451	5 603	645	20
September	1 305	737	11 870	396	36	453	5 549	633	20
October	1 314	759	11 999	395	37	450	5 519	632	21
November	1 311	764	12 031	390	38	441	5 486	636	21
December	1 299	750	11 968	383	38	425	5 430	639	20
L1									
January	1 284	723	11 850	376	38	409	5 349	639	20
February	1 273	696	11 734	370	38	400	5 257	638	20
March	1 270	677	11 659	367	38	395	5 185	635	20
April	1 274	668	11 637	366	39	393	5 140	629	20
May	1 280	665	11 644	366	41	391	5 117	627	20
		• • • • • • • •					• • • • • • • • • •		
Excludes rev	volving credit.				(c) Include	s alterations and ad	ditions.		

## FINANCE COMMITMENTS, For Motor Vehicles: Original

	PERSONAL FINA	ANCE(a)				COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • • •								• • • • • • • • • • • •
2010								
May	327	379	14	101	821	834	242	1 897
June	377	423	16	99	915	1 068	254	2 237
July	340	419	14	92	865	761	260	1 886
August	363	466	16	99	944	778	258	1 980
September	387	466	18	100	971	825	255	2 051
October	334	432	17	99	881	706	276	1 863
November	400	479	18	99	996	836	267	2 100
December	376	445	17	91	929	844	271	2 044
2011								
January	345	416	13	84	859	568	210	1 637
February	380	455	15	95	945	779	217	1 940
March	401	482	18	107	1 008	931	262	2 202
April	329	401	16	80	827	748	237	1 812
May	354	442	16	88	899	866	243	2 008

(a) Excludes revolving credit.

# LEASE FINANCE COMMITMENTS, For Motor Vehicles: Original

	AND ST	ATION			HEAVY		MOTOR	
	WAGONS		LIGHT TRUCKS		TRUCKS		VEHICLES	ALL VEHICLE
	New	Used	New	Used	New	Used	Total	Tot
lonth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	S
	• • • • • •	• • • • • • •	• • • • • • •		• • • • • • • •	• • • • • • • •		
010								
May	171	44	16	np	3	3	np	2
June	175	48	19	4	3	3	2	2
July	177	55	17	np	3	2	np	2
August	178	48	18	6	2	2	3	2
September	181	46	17	np	2	3	np	2
October	189	46	15	np	np	np	np	2
November	176	46	18	np	np	np	np	2
December	198	42	17	4	5	2	3	2
011								
January	157	32	13	4	2	1	1	2
February	151	42	16	np	2	np	np	2
March	180	46	18	np	4	np	np	2
April	158	41	18	4	5	np	np	2
May	165	45	20	np	4	np	2	2

np not available for publication but included in totals where applicable, unless otherwise indicated



	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	Transport Other plant				
	equipment	and equipment	Total	Total	Tota
onth	\$m	\$m	\$m	\$m	\$
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	••••••
010					
May	90	521	611	151	76
June	175	743	918	215	1 13
July	90	486	576	142	71
August	98	464	562	133	69
September	90	544	633	134	76
October	113	772	885	134	1 01
November	124	579	703	158	86
December	162	653	815	262	1 07
011					
January	264	304	568	125	69
February	119	520	639	115	75
March	146	750	896	205	1 10
April	111	589	700	136	83
	115	891	1 007	171	1 17

(a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.

# LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

	Transport	Construction and earthmoving	Agricultural machinery and	Manu- facturing	Electronic data processing	Office	Shop and office furniture, fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Tota
lonth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$1
• • • • • • • • • •	• • • • • • • • • • •	•••••		•••••	• • • • • • • • • • •		•••••	• • • • • • • • • • •	
2010									
May	np	5	7	7	55	35	8	np	15
June	5	8	12	6	79	39	24	42	21
July	np	5	2	2	63	34	6	np	14
August	np	4	2	2	41	48	4	np	13
September	1	4	4	3	57	35	9	22	13
October	2	19	4	4	47	37	6	16	13
November	np	33	3	3	42	43	8	np	15
December	1	29	4	4	139	40	13	32	26
011									
January	2	4	5	1	np	28	np	16	12
February	np	4	3	1	38	32	8	np	11
March	2	40	10	4	53	41	11	44	20
April	1	9	6	4	42	np	np	34	13
	np	26	6	3	47	np	np	np	17

np not available for publication but included in totals where applicable, unless (a) Excludes motor vehicles (see tables 9 and 10). otherwise indicated

### EXPLANATORY NOTES

INTRODUCTION	<b>1</b> This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
	<b>2</b> <i>Secured housing finance for owner occupation</i> is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
	<b>3</b> <i>Personal finance</i> , other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
	<b>4</b> <i>Commercial finance</i> is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
	<b>5</b> <i>Lease finance</i> includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
SCOPE	<ul><li>6 Finance commitments made by the following types of lenders are included:</li><li>Banks</li></ul>
	<ul> <li>Permanent building societies</li> </ul>
	<ul> <li>Credit unions/cooperative credit societies</li> </ul>
	<ul> <li>Life or general insurance companies</li> </ul>
	<ul> <li>General government enterprises</li> </ul>
	<ul> <li>Superannuation funds</li> </ul>
	<ul> <li>Securitisers of mortgage assets (wholesale lenders) which provide funds to</li> </ul>
	<ul><li>borrowers through a retail intermediary (e.g. mortgage originators)</li><li>Registered Financial Corporations (RFCs).</li></ul>
COVERAGE	7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the
	Other Lenders series and Other Lessors series).
	<b>8</b> An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
	<ul> <li>9 From June 2001, the statistics for:</li> <li>secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000</li> <li>personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.</li> </ul>
	<ul> <li>10 From June 2002, the statistics for:</li> <li>commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001</li> <li>lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.</li> </ul>

### **EXPLANATORY NOTES** *continued*

COVERAGE continued	<b>11</b> Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).
SOURCES	<ul> <li>12 For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.</li> <li>13 Secured housing finance commitments for owner occupied housing from banks,</li> </ul>
	building societies and credit cooperatives are derived from form <i>ARF 392.0 Housing Finance</i> collected by APRA. Personal finance commitments from these lenders are sourced from the <i>ARF 394.0 Personal Finance</i> . Commercial finance commitments from these lenders are sourced from the <i>ARF 391.0 Commercial Finance</i> and from the <i>ARF 394.0 Personal Finance</i> for fixed loans for personal investment purposes. Lease finance commitments are sourced from the <i>ARF 393.0 Lease Finance</i> .
	<b>14</b> Finance commitments for RFCs are collected on the <i>RRF 391.0 Commercial Finance</i> (commercial finance commitments), <i>RRF 392.0 Housing Finance</i> (secured housing finance commitments for owner occupied housing), <i>RRF 393.0 Lease Finance</i> (lease finance commitments) and <i>RRF 394.0 Personal Finance</i> (personal finance commitments and commercial finance commitments).
	<b>15</b> Electronic versions of the forms and instructions for ADIs are available on the APRA web site at < http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-ADIs.cfm>. For RFCs, these are available at: <http: rfc="" www.apra.gov.au=""></http:> .
	<b>16</b> All other institutions, including securitisation vehicles, are collected directly by the ABS.
REVISIONS	<b>17</b> Revisions to previously published statistics are included in the publication as they occur.
	<b>18</b> Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly <i>Bulletin</i> in the section on Technical Notes to Tables.
SEASONAL ADJUSTMENT	<b>19</b> Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.
	<b>20</b> Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the annual seasonal

SEASONAL ADJUSTMENT continued	re-analysis. Accordingly, the trend estimate data provide a more reliable indicator of underlying movement in housing finance commitments. (See paragraphs 23 and 24 for further information on trend estimates).
	<b>21</b> The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.
	<b>22</b> Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for 79% of the series in this publication. The ARIMA model is assessed as part of the annual reanalysis. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of <i>Australian Economic Indicators</i> (cat. no. 1350.0).
TREND ESTIMATES	<b>23</b> Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to <i>Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview</i> (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <time.series.analysis@abs.gov.au>.</time.series.analysis@abs.gov.au>
	<b>24</b> While the smoothing technique described in paragraph 23 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.
EFFECTS OF ROUNDING	<b>25</b> Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Change in dollar value, number and percentage terms and averages presented in the commentary and the percentage change publication tables are based on unrounded data and may differ slightly from percentage changes and averages calculated from the rounded data presented in the tables in this publication.
ABS DATA AVAILABLE ON REQUEST	<b>26</b> Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.
RELATED PUBLICATIONS	<ul> <li>27 Users may also wish to refer to the following ABS releases:</li> <li>Housing Finance, Australia (cat. no. 5609.0)</li> <li>Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.55.001)</li> <li>Building Approvals, Australia (cat. no. 8731.0)</li> <li>Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) - issued quarterly</li> <li>Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)</li> </ul>

### **EXPLANATORY** NOTES continued

RELATED PUBLICATIONS continued

Sales of New Motor Vehicles, Australia Electronic Publication (cat. no. 9314.0).

**28** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site < http://www.rba.gov.au>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <http://www.apra.gov.au>.

**29** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily Release Advice on the ABS website http://www.abs.gov.au which details products to be released in the week ahead.

### GLOSSARY

Agricultural machinery and equipment	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
Alterations and additions	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
Commitment	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
Construction and earth moving equipment	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
Construction of dwellings	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
Debt consolidation	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
Dwelling	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
Electronic data processing equipment	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
Established dwelling	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
Finance lease	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
Fixed loans	<ul> <li>Generally involve:</li> <li>a commitment for a fixed amount for a fixed period for a specific purpose</li> <li>a schedule of repayments over a fixed period</li> <li>repayments which reduce the liability of the borrower but do not act to make further finance available.</li> </ul>
Heavy trucks	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
Light trucks	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
Manufacturing equipment	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
Motor cars and station wagons	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
Motorcycles	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
New dwelling	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
Office machines	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

### **GLOSSARY** continued

Purpose	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
Real Property	Comprises both residential and non-residential land, buildings and fixed structures.
Refinancing	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
Revolving credit	<ul> <li>Generally has the following characteristics:</li> <li>a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed</li> <li>the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit</li> <li>repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li> </ul>
Secured credit limits	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
Secured housing finance	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
Total credit limits at end of month	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
Wholesale finance	Comprises finance for the purchase of goods by retailers and wholesalers.

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